

SMALL BUSINESS EXCHANGE

COMMUNITY OUTREACH	2
2018 BUSINESS OPEN HOUSE	3
LEARN ABOUT THE SUBCONTRACTING OPPORTUNITIES	3
ACCESS TO CAPITAL	3
SUB-BID REQUEST ADS	4-8
PUBLIC LEGAL NOTICES	9-10

Vol 34, Edition 18

Weekly Publication 

July 26, 2018

The Growing Diversity of The Construction Industry



Photo by: Seattle Municipal Archives/Flickr

By *Travis Gonzalez,*

The iconic image of men on a steel beam eating lunch no longer represents the construction industry. Once a near-homogeneous work environment, construction has seen an increase in diversity across ethnicity, race and gender.

By the end of 2020, more than 50% of businesses entering the construction industry will be minority- or female-owned, according to Associated Builders and Contractors.

Millennials have driven this trend as they enter the workforce. Just 56% of millennials identify as white, compared to 72% of their baby boomer predecessors. As older generations retire, the incoming group of young professionals brings a fresh mixture of experiences and approaches to problem-solving.

Diversity across all industries has become a part of fostering a welcoming environment and helping to build well-rounded, successful teams. For many companies looking to draw in young talent, a diversity program can provide a competitive edge in the recruitment process.

Companies that have recognized and adapted to demographic shifts in the workforce have seen the most success with recruiting diverse hires. Hiring a millennial in the human resources de-

partment, for instance, can help management teams mold their leadership approach and business practices to changing workplace needs.

An HR manager coming from a diverse cohort of people will be more likely to hire people with a mix of different experiences.

A growing number of construction organizations have also developed initiatives to help businesses develop better hiring practices. The Associated General Contractors of America, which represents more than 26,000 firms, created its Diversity and Inclusion Council for members to network and exchange ideas.

Regional groups have taken a more direct approach. The Construction Employees Association of Cleveland uses its Diverse Worker Program to connect CEA contractors with diverse candidates.

Global recruiting firm PageGroup, known for its specialist professional recruiter brand, Michael Page, developed Women at Page, an award-winning diversity initiative.

Women at Page saw a notable decrease in turnover rates and an increase in the numbers of female employees holding management positions.

■ Continued on page 9

Cashing In on the Curb

Smart cities are paying more attention to the fixtures that define their streets, looking to improve mobility and maximize the value of these assets.

By *Stephen Goldsmith,*

Smart-infrastructure projects informed by sophisticated analysis of data have the potential to transform millions of linear feet of curbs and sidewalks. The fixtures that define our streets have never been more in demand with the proliferation of shared-mobility options and consumers' ever-increasing expectations of near-instantaneous delivery services.

Yet for those outside of local government, it may come as a surprise that a number of cit-

ies around the country are unaware of exactly how these spaces are utilized or even which traffic signage lines their streets. This blind spot has widened over the course of decades as new rules and regulations were layered atop older ones, with little ability to maintain an exact, mapped and central locational ledger.

The importance of tracking what is going on at the curbside usage is growing as ride-hailing, dockless shared bikes and scooters,

■ Continued on page 9

Strategically Reducing Risks in Contracts Raises Chances for Project Success

By *John Gregerson,*

Whether it's a contract, an insurance policy or another provision governing a construction project, all terms are spelled out in black and white—or they should be. If not, the risk for claims and disputes usually rises, often dramatically.

Construction contracts alone can make or break projects before shovels hit the dirt, depending on whether the terms and conditions of multiple documents are accurate, comprehensive, consistent and, perhaps most importantly, read and understood by all principal parties. Such a close reading has long been the advice of construction attorneys, sureties and risk experts, although their words are not always heeded.

Problems can—and do—arise from the outset if team members are not familiar with documents incorporated by reference (IBR) into their contracts, but not physically included in it, says Caryl Shuham, corporate counsel with Fort Lauderdale, Fla.-based contractor and construction manager Moss. Typical IBR documents include upstream contracts, drawings and specifications,

environmental policies, safety policies and procedure manuals.

“If incorporated by reference, those documents are as much a part of the original contract as if they were included in their entirety,” Shuham says. Accordingly, it is incumbent on contractors, subcontractors and other relevant parties to obtain and read all IBR documents before signing on the dotted line, she says.

Careful review may uncover conflicts within the contract, including IBR documents, given that project paperwork typically is extensive. As a result, Moss seeks to ensure that contracts include an order of precedence, meaning that they prioritize documents to determine which ones truly govern in the event of a conflict, Shuham says.

Contractors should also clarify the full extent of their responsibilities. Provisions included in scope of work, for example, may not only require contractors to perform all work expressly specified in the contract but also to provide labor, materials, equipment and services for tasks

■ Continued on page 7

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820



Community Outreach

Fighting for Lower Prescription Drug Prices for Minority Businesses & Their Workers

By M.C. Townsend,
President and CEO, Regional Black Chamber
of Commerce

Any business owner can tell you, health care costs are always a central concern. Managing them effectively can make a huge difference in the bottom line. One of the greatest challenges today is the cost of prescription drugs.

It seems like barely a week goes by without bad news on drug prices. An innovative new therapy will be released at a price tag of over \$80,000 per patient. The cost of an older, generic drug will increase three-fold or more overnight. In fact, spending on medicine is rising at a rate that will outpace the rest of the health care sector this year, according to multiple studies compiled by the Pew Charitable Trusts.

These costs are showing up not only at the pharmacy but in the premiums for employer-based and individual health insurance. They're straining the budgets of local businesses, state governments, and far too many families.

The effects of skyrocketing prescription drug costs are especially harmful to minority-owned businesses and our employees. For companies that may have lower access to capital, the added financial pressures can have consequences when it comes to job creation, innovation, and growth potential.

People of color also face significant health disparities. Heart disease risks are higher, diabetes is more common, and asthma death rates and cancer mortality are worse in the black community than for others. Prescription drug prices are a real problem in enabling patients to control chronic and serious diseases. For example, between 2002 and 2013, the cost of insulin used to treat diabetes skyrocketed from \$231 to \$736 per year for one patient and then kept rising. How could business profits or wages ever keep up?

Some African-Americans in our community can't afford the medicine they need, and access problems are only becoming more prevalent as prices spiral out of control.

We can hope that one day, drug companies come to accept that theirs is a unique industry, which must serve the public good in addition to maximizing profit. Sadly, signs of change from Big Pharma are not good. In the meantime, there are some forces being deployed to help.

Leveraging existing market competition can benefit patients, and certain specialist companies are stepping in to negotiate prices in favor of consumers. They're known as pharmacy benefits managers, and they work on behalf of private employers, unions, and patients themselves. A study from QuintilesIMS Institute showed that the concessions pharmacy benefits managers secured on brand-name treatments reduced overall drug spending by an estimated 28 percent in 2016. And over the next ten years, they will save Americans \$654 billion—an average of almost \$1,000 per patient.

Although drug makers routinely claim consumers can just "shop around" for affordable medicines, the market is actually very complicated.

Even doctors and hospitals have difficulty keeping up with the thousands of pharmaceutical products, their relative efficacy and side effects, and the out-of-pocket cost to each patient under different health plans. Pharmacy benefits managers are providing a variety of tools to help make accurate comparisons possible and shopping for clinical effectiveness and affordability more successful.

Because we are disproportionately impacted by costs, access, and health issues, minority business owners and our employees need every possible ally in our efforts to obtain affordable prescription drugs. As our elected officials consider options for lowering these costs, they should look at ways to enhance the role of market forces, and pharmacy benefits managers, to help contain rising prescription drug pricing. The combination would deliver important health care benefits, which companies, workers, and families urgently need.

Getting the Tools to Fight for Racial Equity at Greenlining's Leadership Academy

By Denzel Tongue,

I am now two months away from completing my tenure as a Greenlining Leadership Academy Policy Fellow. My Fellowship experience has been one filled with successes, challenges, and plenty of growth, but as I reflect, I'm happy to say that I would do it again. My time as a Fellow empowered me to become a better advocate for community and racial equity, and to continue my journey towards being able eliminate barriers to opportunity for marginalized communities in my state.

When I began my year as a Fellow, I was confident that one day I would become a major change maker in my community; however, I was unsure of how I would do it. Early in the Fellowship, I attended Leadership Academy workshops focused on communicating the goals of racial equity to stakeholders and understanding the importance of self-empowerment. These workshops, in combination with mentorship, helped

me become a better advocate for expanding health care opportunities for communities of color throughout California. Over time, I began to connect with partners from the Alameda County Health Pathway Partnership and understand barriers that have been erected to keep marginalized communities out of health careers in my home county. I also had the opportunity to reconnect with former teachers, friends, and colleagues and gained an understanding of the policy landscape of my hometown of Oakland, California. These experiences opened my eyes to local and regional policy challenges, but also set me on the path to start making change.

Roughly halfway through my Fellowship, I provided in-depth public comments to a health workforce commission chaired by the president of the University of California and the CEO of Dignity Health. Obviously, I was a bit nervous. Nevertheless, I persevered and advocated for investment in

health pipeline programs that serve immigrants, low-income communities, and young men of color like myself. While initially nerve-racking, my public comments ultimately felt empowering. I was finally able to use my voice to advocate for the communities most in need.

I really think my experience serves as a testament to the power of investing in young leaders of color. I was able to leverage my story and personal experiences to give life to the data and research that clearly show underrepresentation across the health sector. The fact that I had the opportunity to give these comments demonstrates how much faith Greenlining has in its Fellows and the power of equitable leadership development. I encourage young people of color aspiring to be racial equity advocates to apply to the Leadership Academy and any other programs that promote empowerment for future racial equity advocates.

Not only did I advocate to policy leaders, but I was also able to build upon my skills as a connector to convene partners and move Greenlining's work forward. As a Fellow, I led legislative visits in Sacramento and convened regional partners to discuss eliminating employment barriers for vulnerable communities in my hometown. My Leadership Academy experience strengthened my desire to continue to seek learning opportunities and challenges to ensure that I am the best possible advocate for my community.

As I close out my Fellowship, I now reflect on an array of achievements. I have fought for a more diverse health workforce, worked to expand job opportunities for communities of color in my hometown, and labored to strengthen the Leadership Academy's presence in Oakland by convening new partnerships. Although my jour-

Continued on page 9

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vuv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2018 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



Access to Capital

Small-Business Grants and Resources for Veterans 2018

By Steve Nicastro,

Veteran small-business owners are an important part of the U.S. economy. Veterans own 7.2% of the nation's 5.5 million businesses with employees, according to latest data from the U.S. Census Bureau. Still, new businesses need assistance at some point, and that's where small-business grants, loans and other financing resources for veterans come into play.

If you're a veteran hoping to get your small business off the ground, start with the Veterans Business Outreach Center Program. VBOCs provide business training, counseling and mentoring at 15 locations throughout the country. You can also contact SCORE, a nonprofit association of volunteer business counselors who offer free business workshops and in-person appointments.

Financing advice and training are highly beneficial for vets-turned-entrepreneurs. Find a mentor who has transitioned out of the military. They can provide valuable information on the leap into entrepreneurship, says Jim Salmon, a Navy veteran and vice president of business services at Navy Federal Credit Union.

"That information can be invaluable and help steer these young men and women in the right direction," Salmon says.

To help you start and grow your business, we rounded up the best small-business loans for veterans. And below, we compiled great small-business grants and other resources for veterans:

Boots to Business: This is a free, two-step education and training program offered by the U.S.

Small Business Administration to service members who want to become entrepreneurs. The program includes a two-day introduction to entrepreneurship course, as well as an eight-week foundations of entrepreneurship online course that provides tips and techniques for starting a business, including how to write a business plan. All active-duty military members transitioning out of the military and their partners or spouses are eligible.

Institute for Veterans and Military Families (IVMF): This program at Syracuse University provides education and training for business-minded veterans. It includes the Boots to Business program, the Entrepreneurship Bootcamp for Veterans With Disabilities (EBV) and the Veteran Women Igniting the Spirit of Entrepreneurship program.

"We've put about 39,000 people through [our programs]," says James Schmeling, IVMF's co-founder and former managing director. "Part of what we do is educate them on access to capital, financing their business or bootstrapping a business."

Military Reservist Economic Injury Disaster Loan: These SBA loans help small businesses meet "ordinary and necessary" operating expenses if an essential employee is called to active duty. The interest rate on these loans is 4%, with a loan amount limit of \$2 million and loan term max of 30 years.

Patriot Boot Camp: This nonprofit's three-day boot camp is offered to active duty service members, veterans and their spouses. It provides access to

Continued on page 9

You are invited to attend our ...

BUSINESS OPEN HOUSE

AUGUST 15, 2018

4 to 6 p.m.



Learn about consultant contract and procurement opportunities available through the Santa Clara Valley Water District at the 2018 Business Open House.

The water district's anticipated operating and capital expenditures for Fiscal Year 2018-19 are approximately \$510 million. The Open House provides a forum to network with other firms and the water district Board of Directors, management and staff.

Managers and staff from our Capital, Consultant Contracts, Information Technology, Purchasing, Operations, Watershed, and Water Utility units will be present to provide information and answer questions about upcoming projects and business opportunities.

There is no cost to participate in this event; however, space is limited and registration in advance is recommended.

To register please follow the link to the registration page below:
<https://www.valleywater.org/business-open-house>



Santa Clara Valley Water District
5700 Almaden Expressway, San Jose, CA 95118
Contact Person: Kimberley Linsler, Tel. (408) 630-2992
Website: www.valleywater.org
Email: businessopenhouse@valleywater.org



Scan here to register

CLARK
CONSTRUCTION

SFO



Please Join us for a Kick-off & Pre-Bid meeting on Thursday, August 2, 2018

COME LEARN ABOUT THE SUBCONTRACTING OPPORTUNITIES

Project Description: Clark Construction will renovate the International Terminal Building at the San Francisco International Airport to improve passenger processing capabilities, expand concession and enhance public areas. The project includes renovations in the Departure and Arrival Levels, including Boarding Area A and Boarding Area G. This meeting is for general information regarding upcoming opportunities over the next 12-14 months. The meeting will also serve as a pre-bid for core trades (HVAC/Plumbing and Electrical/Special Systems).

The project will include the following scopes of work:

- Woods, Plastics & Composites
- Plaster & Gypsum Board
- Tiling
- Ceilings
- Flooring – Carpeting
- Flooring – Resilient
- Wall Coverings
- Painting
- Specialties
- Furnishings
- Fire Suppression
- Plumbing
- HVAC
- Electrical
- Communications

When: Thursday, August 2, 2018 at 10:00 am

Where: Holiday Inn, 275 South Airport Blvd, South San Francisco, CA 94080
Contact: Christopher.Bardales@clarkconstruction.com / 415-767-7017



California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, Sub-contractors, Material suppliers, and Trucking for the following project:

Contract No. 06-0Q2804

RECONSTRUCT LANES AND SHOULDERS WITH CRCP, MODIFYING ELECTRICAL SYSTEM CONSTRUCTION ON STATE HIGHWAY IN KERN COUNTY IN BAKERSFIELD ON ROUTE 99 FROM 0.3 MILES SOUTH OF PALM AVENUE OVERCROSSING TO BEARDSLEY CANAL BRIDGE AND ON ROUTE 178 AT ROUTE 99/178 SEPARATION.

Bid Closing Date: August 7, 2018 @ 2:00 PM

Please come meet the B&W Team at the Mandatory Pre-bid July 19th @ 10:00 am
1824 Norris Rd., Bakersfield, CA

DBE GOAL: 16%

CONTACT:

Robert Rosas
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- | | | |
|--|-----------------------------------|---------------------------------------|
| • AC DIKE | • EROSION CONTROL | • REMOVE CULVERT |
| • AGGREGATE BASE & ASPHALT PAVING | • FENCE | • REMOVE/ADJUST INLETS |
| • AGGREGATE SUPPLY | • GROUND ANCHOR - SUBHORIZONTAL | • ROADSIDE SIGNS |
| • ASPHALT OIL SUPPLY | • IMPORT BORROW | • ROCK SLOPE PROTECTION |
| • CLEAR AND GRUB | • IRRIGATION - PERM & TEMP | • SAW CUT GREENSAW |
| • CONCRETE AGGREGATE SUPPLY | • JOB SITE MANAGEMENT | • SHOTCRETE |
| • CONCRETE BARRIER TYPE 26A | • JOINT SEAL | • SIGN STRUCTURES |
| • CONCRETE BARRIER TYPE 60 | • JOINTED PLAIN CONCRETE PAVEMENT | • STREET SWEEPING |
| • CONCRETE CEMENT SUPPLY | • K-RAIL | • STRUCTURE CONCRETE - RETAINING WALL |
| • CONCRETE PAVEMENT MATERIALS | • LANDSCAPE | • SURVEYING |
| • CONSTRUCTION AREA SIGNS | • LEAD COMPLIANCE PLAN | • SWPPP |
| • CONTINUOUSLY REINFORCED CONCRETE PAVEMENT (CRCP) | • METAL BEAM GUARD RAIL | • TEMPORARY STRIPING |
| • DEMOLITION | • MINOR CONCRETE | • TRAFFIC CONTROL |
| • DRILL AND BOND DOWELS | • PERMANENT STRIPING/MARKING | • TRUCKING |
| • EARTHWORK/GRADING/RDWAY EXC. | • REBAR | • UNDERGROUND - STORM DRAIN |
| • ELECTRICAL | • REMOVE CONCRETE PAVEMENT | |

For the complete list of the Actual Project Bid Items go to:
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=06-0Q2804>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



3721 Douglas Blvd., #180 Roseville, CA 95661
Phone: 916-786-3833 Fax: 916-786-3234

INVITATION TO BID

SAN JUAN USD DEL PASO MANOR NEW ELEMENTARY SCHOOL
McCarthy Building Companies, Inc. is requesting quotes from all certified DVBE subcontractors
Bids will be accepted on or before August 21st, 2018 at 2PM.

- Via "BuildingConnected" <https://app.buildingconnected.com>
- by email to Jason Dreier jdreier@McCarthy.com
- or Delivered to McCarthy Building Companies, 3721 Douglas Blvd., #180 Roseville, CA 95661

Project Description:

This project is a public works project. The project generally consists of 49,000 SF: Construction of a new Administration Building, Multi-Purpose/Administrative Building, and two Classroom Buildings, concurrent with modifications to the existing Site and Utilities. The existing school campus will be abated and demolished. The project will include all scopes of work typical of a new school construction project replacing an existing school campus including, but not limited to; demolition, abatement, concrete, reinforcing, structural steel, miscellaneous metals, rough carpentry, glazing, fiber cement panels, waterproofing, sealants, tile, flooring, wood paneling, acoustical ceiling, kitchen equipment, mechanical, electrical, plumbing, and fire protection. **McCarthy is seeking bids from qualified DVBE contractors.** This project is subject to the regulations set forth by AB 566.

Request for Clarification: Deadline for the Request for Clarification is August 3rd, 2018 by 1:00PM. Request shall be sent to Jason Dreier via email at jdreier@McCarthy.com.

100% Performance and Payment Bonds will be required from an approved surety for contracts over \$200,000 or enrollment into McCarthy's Contractors Controlled Insurance Program (CDI).

Subcontractors will be enrolled into the RCCIP, but the program does not cover all exposures. Subcontractors are still obligated to provide evidence of the applicable insurance policies for items the RCCIP does not cover, such as: Auto Collision & Liability, Professional Liability, Pollution Liability, Property/Equipment and Off-site Operations.



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified Professional Services, Sub-Contractors, Material Suppliers, and Trucking, DBEs and SBEs are encouraged to participate, for the following project:

Contract No. 04-229114

I-680/SR 4 INTERCHANGE IMPROVEMENTS - PHASE 3

FOR CONSTRUCTION ON AND ADJACENT TO STATE HIGHWAY IN CONTRA COSTA COUNTY IN MARTINEZ AND CONCORD FROM 0.01 MILE EAST OF MILANO WAY OVERCROSSING TO 0.6 MILE EAST OF ROUTE 4/242.

Bid Closing Date: August 23, 2018 @ 2:00 PM

DBE/SBE GOAL: NO SPECIFIC GOAL IS ESTABLISHED

CONTACT:

Robert Rosas
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE/SBE firms for all items of work type, including but not limited to:

- | | | |
|--|-----------------------------------|---------------------------------------|
| • AC DIKE | • EARTHWORK/GRADING/RDWAY EXC. | • REMOVE CONCRETE PAVEMENT |
| • AGGREGATE BASE | • ELECTRICAL | • REMOVE CULVERT |
| • AGGREGATE SUBBASE | • EROSION CONTROL | • REMOVE/ADJUST INLETS |
| • AGGREGATE SUPPLY | • FENCE | • ROADSIDE SIGNS |
| • ASBESTOS COMPLIANCE PLAN | • IRRIGATION - PERM & TEMP | • ROCK SLOPE PROTECTION |
| • ASPHALT OIL SUPPLY | • JOB SITE MANAGEMENT | • SIGN STRUCTURES |
| • ASPHALT PAVING | • JOINT SEAL | • STREET SWEEPING |
| • CAST-IN-DRILLED-HOLE (CIDH) | • JOINTED PLAIN CONCRETE PAVEMENT | • STRUCTURAL BACKFILL |
| • CLEAR AND GRUB | • K-RAIL | • STRUCTURE CONCRETE - RETAINING WALL |
| • CONCRETE AGGREGATE SUPPLY | • LANDSCAPE | • STRUCTURE CONCRETE-BRIDGE |
| • CONCRETE BARRIER ANCHOR BLOCK | • LEAD COMPLIANCE PLAN | • SURVEYING |
| • CONCRETE BARRIER TYPE 60 | • MIDWEST GUARDRAIL SYSTEM | • SWPPP |
| • CONCRETE BARRIER TYPE 736 | • CONCRETE | • TEMPORARY STRIPING |
| • CONSTRUCTION AREA SIGNS | • NOISE MONITORING | • TRAFFIC CONTROL |
| • CONTINUOUSLY REINFORCED CONCRETE PAVEMENT (CRCP) | • PAINT - CONCRETE | • TRUCKING |
| • DEMOLITION | • PERMANENT STRIPING/MARKING | • VIBRATION MONITORING |
| • DRILL AND BOND DOWELS | • PRECAST GIRDER | • WATER/CREEK DIVERSION |
| • DRIVEN PILE | • REBAR | |

For the complete list of the Actual Project Bid Items go to:
<https://www.bidexpress.com/businesses/14014/home>

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Bid Express (<https://www.bidexpress.com/>). B&W will also make plans electronically please email rosas@brosamerwall.com for free online link.



Sukut Construction seeks quotes from certified & qualified DBE/SBE/MBE/WBE/SBRA/LSAF/HUB Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SWPPP, Fence & Gates, Concrete Structures, Drainage Structures, Electrical, Chlorination & Testing, Concrete Flat Work, Rebar, AC Paving, Submersible Well Pumps, Aggregates, CML/C, DIP, C-900 PVC Pipe, Fiberglass Tank

PIONEERTOWN PIPELINE PROJECT

CSA 70, ZONE W4

on

HDWD Well 2w site nearest 55914 Sunland Drive, Yucca Valley, CA.

for

County of San Bernardino

County Service Area 70, Zone W4, Pioneertown, CA

Project No.: 1Z27

BID DATE: August 15, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or via Sukut FTP. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current Contractor's License, DIR registration, insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

California Sub-Bid Request Ads



**Barnard Bessac Joint Venture
DBE Opportunities**

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT:

Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water
Initial Publish Date: February 22, 2018
Proposal Deadline: July 9, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

**OPPORTUNITIES INCLUDE
(For July 9, 2018 Deadline):**

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:

shannon.cozino@barnard-inc.com (site office)

Brittany McNamee:

brittany.mcnamee@barnard-inc.com (HQ office)



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Greg Souder

**REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:**

**Cold plane, place HMA & RHMA,
replace railings & signs
Hwy 128 Mendocino County
Caltrans #01-415504**

BID DATE: August 1, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Treated Wood Waste, Clearing & Grubbing, Crack Treatment, Preparing Inertial Profiler, Preparing Grinding, Geosynthetic Pavement Interlayer (Paving Grid), Data Core, Tack Coat, Cold Plane AC, Guard Railing Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Vegetation Control MAT, HMA Testing, Concrete Barrier, Striping & Marking and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Pacific Structures is seeking qualified and certified **MBE/WBE/SBE/LBEs**

Subcontractors, Suppliers, for the project below:

160 Folsom- 40 Story Condominium
Location: 160 Folsom, San Francisco, CA 94105
Bid Due Date: September 1, 2018

Description of work:
 Pumping/ Placing/ Finishing for Pads,
 Curbs, and Built-up Slabs

Pacific Structures

3004 16th Street • San Francisco, CA 94103

Phone: (415) 606-3572

Contact: Natalie Besser

Email: Natalie.Besser@pacific-structures.com

An Equal Opportunity Employer

DRAGADOS

3200 Park Center Dr., Suite 600 | Costa Mesa, CA 92626

Bid Manager: Pablo Moreno

TEL: (657) 229-7800 | pmoreno@dragados-usa.com

Outreach: Arinda Cale

TEL: (949) 239-2431 | acale@dragados-usa.com

Equal Opportunity Employer

Invitation to Bid

Subcontractors, Vendors, Material Suppliers, and Professional Services for:
JOINT WATER POLLUTION CONTROL PLANT EFFLUENT OUTFALL TUNNEL

OWNER: County Sanitation District No. 2

LOCATION: Los Angeles, California

OUR QUOTE DEADLINE: September 13, 2018, COB

BID DEADLINE: September 17, 2:00pm

M/WBE Participation is encouraged

Plans and Specifications are available free of charge

Quotes for Services & Supplies requested for the following items for bid including, but not limited to:

AC PAVING	FENCE & RAIL	SWPPP
AMENITIES	HAULING & DISPOSAL	TRAFFIC SIGNAL
BARRIER	INSTRUMENTATION & CONTROL	PAINTING/COATINGS
CONCRETE FLATWORK	SURVEYING	RCPI/PVC
CONCRETE TUNNEL LINER	TRAFFIC CONTROL	REBAR INSTALLATION
DEMOLITION	STEEL TUNNEL LINER	SAND & GRAVEL
SUPPORT OF EXCAVATION	LANDSCAPING	SIGN STRUCTURE
TESTING	LIME TREATMENT	SIGNING & STRIPING
VIBRATION MONITORING	MISC. STEEL	SITE RESTORATION
DEWATERING	NOISE MONITORING	TEMPORARY SOUNDWALL
ELECTRICAL	POTHOLOGING	TRUCKING
EROSION CONTROL	QA/QC	

Subcontractors must be registered in good standing with the California Department of Industrial Relations (DIR) prior to submitting a bid for work on this project.

100% performance and payment bonds may be required for the full amount of the subcontract price. Dragados will assist with obtaining bonding, lines of credit, and insurance. Please Contact Arinda Cale if assistance is needed with regards to bonding & Insurance.

Dragados will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding.

Dragados is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, women, disadvantaged and local business enterprises.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **JIM YACKLEY**

Website: www.desilvagates.com

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**APRON RECONSTRUCTION PHASE III,
IFB No. 173080**

Disadvantaged Business Enterprise Goal Assigned is 11.2%

OWNER:

CITY OF PALO ALTO

Public Works Department, Airport Division

250 Hamilton Avenue, Palo Alto, CA 94301

BID DATE: AUGUST 6, 2018 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, ELECTRICAL, HYDROSEEDING, JOINT SEAL, MINOR CONCRETE, PRIME OIL SUPPLIER, ROADWAY EXCAVATION, SAWCUTTING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, FAA AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (FAA) MATERIAL, ASPHALT OIL SUPPLIER, CEMENT TREATED SOIL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCS). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

D'Arcy & Harty Construction, Inc
 (415) 822-5200 Phone • (415) 822-0747 (Fax)
 Estimator: willie@darcyhart.com

**City of Fairfield
Sanitary Sewer 2018 Improvement Project**

Bids: 7/31//2018 at 2:00 PM

DBE sub-bids requested for: Saw-cutting, Trucking



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from certified DBE's for **RFP No. 058WS Street Sweeping & RFP No. 070WS LADWP Waterline at Western on the Westside Subway Extension Section 1 project.** Owner: LACMTA (Metro). Contract No. C1045 **Bid Date: August 15, 2018 at 2:00pm.**

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at the below links.

058WS Street Sweeping: <https://skanskausa.sharefile.com/ii5def636a474469d9>

070WS LADWP Waterline: <https://skanskausa.sharefile.com/iiidba2f4597fa426e9>

Should you have any questions or desire to quote on this project, please contact Teresa Maxwell, DBE Coordinator at 213.598.2237 or teresa.maxwell@skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at www.skanska-traylor-shea.com. Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.

Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.

California Sub-Bid Request Ads

PROJECT: State Highway in Kern County Route 99, Bakersfield, CA
Project # 06-0Q2804

OWNER: CALTRANS – DBE GOAL 16%
BID DATE: AUGUST 7TH, 2018 BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., AUGUST 6ST , 2018

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- K RAIL
- CONCRETE SAWCKET & SEALING
- STREET SWEEPING
- REBAR
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- ROCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY / AGGREGATE BASE
- DEMOLITION / BRIDGE REMOVAL
- CONCRETE BARRIER

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com

Requesting For Certified MBE, WBE, LBE, SLBE, SBE Subcontractors & Suppliers for
The County of Alameda Boiler Upgrade projects at:

Santa Rita Jail - Project #17028
Juvenile Justice Center - #18012
Glenn Dyer Detention Facility - #17033
Bid Date: August 7, 2018 at 2:00 PM

Proposals requested for the following trades:

- General Contracting
- Demolition
- Insulation
- Pipes, Valves and Fitting Supplies
- Test and Balance

Bid documents can be downloaded at:

JJC: http://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractingdetail.jsp?BID_ID=1979

SRJ: http://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractingdetail.jsp?BID_ID=1983

GDDF: http://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractingdetail.jsp?BID_ID=1984

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

Mesa Energy Systems Inc.
14450 Doolittle Drive • San Leandro, CA 94577
Phone: 510-670-1690 • Fax: 510-670-1698
Contact: Jeremy Ransom
An Equal Opportunity Employer

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Paul Brizzolara
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE Firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Uvas Creek Levee
Rehabilitation Project, Phase I
Contract No. C0643
Owner: Santa Clara Valley Water District
Engineers' Estimate: \$4,500,000.
BID DATE: August 8, 2018 @ 2:00 PM

Items of work include but are not limited to: Survey, SWPPP, Temporary Construction Fence, Chain Link Fabric Mesh, Hydroseeding, Levee Excavation, Tree Removal and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Small Business (SB) subcontractors, suppliers, and truckers for the following project:

M-LINE TUNNEL LIGHTING UPGRADE
VARIOUS STATIONS IN SAN FRANCISCO

BART #15AA-110

Bids: 08/21/2018 @ 2 pm

LSB GOAL – 18%

The work in this contract includes but is not limited to: Selective Structure Demo; Haz Mat's Abatement; Concrete Restoration/Reinforcing/Finishing; Metal Welding; Cold-Formed Mtl Framing; Metal Fabrications; Firestopping; Joint Protection; Painting; Identification of Facility Services; Electrical;

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

DESILVA GATES
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE / JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 5 – CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN AND NEAR SACRAMENTO FROM 1.1 MILES SOUTH OF ELK GROVE BOULEVARD TO AMERICAN RIVER VIADUCT
Contract No. 03-0H10U4,
Federal Aid Project No. ACSB11M-005-6(349)E
Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: AUGUST 9, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, BRIDGE DECK RESURFACING, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRACK & SEAT CONCRETE, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTER-LAYER, FENCING, LIME TREATMENT, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC GRINDING, PCC PAVING, PUMP STATION, ROADSIDE SIGNS, SIGN STRUCTURE, SOIL NAIL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le or Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

You can view more ads at the link below
[www.sbeinc.com/advertising/
sub_bid_requests.cfm](http://www.sbeinc.com/advertising/sub_bid_requests.cfm)



California Sub-Bid Request Ads

AECOM Energy & Construction, Inc.
 1 Harbor Center, STE 200 • Suisun City, CA 94585
 Phone (707) 759-6858 • Fax (510) 777-5099

MBE/WBE/LSB (Local Small Business) Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
 M-Line Tunnel Lighting Upgrade
 Contract No. 15AA-110**

Bid Date: August 21, 2018 at 2:00PM

Fax all quotes to 510-777-5099

Requesting certified MBE/WBE and LSB (DGS Certified Small Businesses whose principal place of business is within Alameda, Contra Costa, or San Francisco Counties) Subcontractor and Supplier Quotes on: **Electrical Installation, Electrical Testing, Quality Control, Lighting Fixtures, Low Smoke Zero Halogen Wire/Cable, Electrical Equipment; Panels and Transformers**

Subcontractors and Suppliers interested in this project may contact
 Greg Adams by email at greg.adams2@aecom.com.

100% Performance and Payment bonds with a surety company subject to approval of AECOM Energy & Construction, Inc. are required of subcontractors for this project. AECOM Energy & Construction, Inc. will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AECOM Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. AECOM Energy & Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. AECOM Energy & Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

An Equal Opportunity Employer



Proven Management, Inc.
 225 3rd Street, Oakland, CA 94607 • Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Small Business (SB) subcontractors, suppliers, and truckers for the following project:

**UNION CITY INTERMODAL STATION PHASE 2A
 BART STATION IMPROVEMENTS**

BART #01VM-120

Bids: 08/28/2018 @ 2 pm

SB GOAL – 23%

The work in this contract includes but is not limited to: Selective Demo; Lead-Based Paint Abatement; Hazmat Abatement; Concrete Restoration; Portland Cement and CIP Concrete; Concrete Forming; Falsework; Shotcrete; Concrete Topping; Non-Shrink Grout; Masonry; Metal Welding; Structural Steel Framing; Architecturally Exposed Structural Steel; Metal Decking; Cold-Formed Metal Framing; Metal Fabrications; Decorative Metal; Thermal & Moisture Protection; Modified Bitumen Roofing; Rebar; Escalators; Canopies; Signage; Lighting; CCTV; Communication System; Cementitious & Intumescent Fireproofing; Metal Doors & Frames; Alum Doors/Frames; Access Door & Panels; Alum Windows; Door Hdwr; Glazing; Louvers; Tile Replacement & Restoration; Portland Cement Plaster; Gypsum Board; Tiling; Modular Metal Ceiling System; Aluminum Panels; Special Coating; Painting; Anti-Graffiti Coatings; Illuminated Box Signage; Escalators; Vibration Isolation & Seismic Control for Facility Services; Fire Suppression Standpipe; Wet-Pipe Sprinkler System; Plumbing; Sanitary; Storm Drainage; HVAC Ducts, Casings; Fans; Electrical; Telephone & PA Systems; Fire Detection & Alarm System

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

Strategically Reducing Risks in Contracts Raises Chances for Project Success

Continued from page 1

“reasonably inferable” from the contracts, but not included in writing, Shuham says.

“Contractors cannot ignore omissions that are obvious to a reasonable contractor in a similar situation,” she says. Case in point: A contractor should likely infer responsibility for connecting the sink fixture and water line it installs, even if the connection is not expressly reflected in the drawings. Also at issue is whether contract documents hold the contractor or subcontractors responsible for ensuring their work complies with applicable law, rule, regulation, ordinance, code or statute.

“Exclusive of involvement in a design-build contract, the contractor or subcontractor should be sure it is not inadvertently assuming a design obligation,” Shuham advises. “Further, the contractor should not be obliged to perform corrective rework without a change order when its finished work conforms with contract documents but is found in violation of code.”

One resolution calls for a provision that holds the contractor responsible for performing the work in accordance with applicable codes (i.e., means and methods), but does not oblige the firm to determine whether the design complies with codes.

However, even this would not ordinarily relieve the contractor of responsibility to notify the owner or upstream party before proceeding with work when “it knows the drawing requirement doesn't conform to code,” Shuham says. “Under those circumstances, submit an RFI (request for information),” she says.

Because scheduling issues are among the most frequently litigated in construction, Shuham advises that contracts include a “time is of the essence” clause establishing that the specified completion dates are mandatory and critical to all parties. Further, the contract should incorporate a liquidated-damages provision to ensure “each party understands the cost impact of the delay,” Shuham says.

“Liquidated damages typically are drafted to identify the contractor's liability for each day it inexcusably delays damages.” However, reverse-liquidated damages due to owner-related delays are increasingly common, she adds.

Allocating Risk

“An effective insurance plan allocates risk to the party best positioned to manage it and structure the policy as economically as possible,” says David Marino, U.S. construction industry leader, national construction practice, with New York City-based insurer Marsh USA.

For instance, from an owner's perspective, a contractor may be deemed best qualified to assume responsibility for bodily injury or property damage, since the contractor is in a better position to manage those risks by maintaining a safe jobsite. A common method of transferring risk involves incorporating additional insured coverage, allowing one party to obtain coverage under another party's policy, Marino says. The intent is to protect upstream parties against liability related to the activity of downstream parties.

“Policies for additional insured protection need to be carefully scripted,” Marino says. “Prob-

lems arise when wording on downstream policies and related endorsements don't line up. You may wind up with significant gaps in coverage.” Receipt of an insurance certificate is not sufficient, he says. “Downstream parties should supply upstream parties with endorsements and full copies of insurance policies to allow the upstream party to perform a proper audit of compliance.”

In addition to managing insurance, parties can further reduce their risks for disputes or claims through better administration of project documentation, prequalifying project participants, and quality management or development of a risk-mitigation plan, says John Fitzgerald, senior risk engineering consultant with Schaumburg, Ill.-based insurer Zurich North America.

“Documentation begins prior to construction and is applicable to owners, designers, contractors and subcontractors,” Fitzgerald says. Defaults may occur if formal documentation, including scope of work, change orders and other standard contract provisions are unclear, or when emerging issues or problems aren't documented in daily reports, meeting minutes or correspondence via official letter or email.

“You want the documentation to be thorough, stating the issue's potential impact on performed or unperformed work,” Fitzgerald says. “Documentation also should be contemporaneous with the corresponding issue, so matters are addressed in a timely manner.”

Incomplete or improper documentation can lead to problems. “Imagine starting construction on a refinery foundation, with specs based on assumptions concerning the completed facility's

load-bearing capacity,” Fitzgerald says. “What happens when the refinery equipment arrives four months later and weighs twice the amount anticipated? Work stops to upgrade the foundation.”

Prequalification programs should be equally thorough, investigating a contractor's or designer's prior experience with particular project types and geographic areas, in addition to evaluating backlogs to ensure a candidate has the capacity to perform the work, Fitzgerald advises. Prequalification of contractors and subcontractors should include safety documentation, financial statements for the previous three years and information pertaining to bonding capacity and bank lines of credit.

“An owner or contractor may neglect to properly prequalify if they've successfully worked with a candidate on three or four projects,” Fitzgerald says. “However, circumstances change. Financial issues may have arisen that prompt the firm to perform work with a smaller workforce. As a result, evaluations should be performed on an annual basis.”

Once the project starts, attention shifts to quality control. “All parties, including owner, architect, engineers, contractor and subcontractors should inspect construction activity at regular intervals,” he says.

Finally, owners and contractors should develop a written risk-mitigation plan that identifies conditions unique to the project, Fitzgerald says. If possible, include the plan in the subcontract. “Parties also may wish to attempt to incorporate it in the prime contract,” he says.

SOURCE: www.enr.com

California Sub-Bid Request Ads



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Sacramento County in and near Sacramento from 1.1 Miles South of Elk Grove Boulevard to American River Viaduct Project.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:
I-5 American River Viaduct Lane Rehab Project
Contract No. 02-0E1804
Federal-Aid Project: ACSB11M-005-6(349)E
Owner: Caltrans
Bid Date: August 9, 2018 at 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

AC Surfacing, Aggregate Supply and Install, Bridge Removal, CIDH Piling, CISS Piling, Clear and Grub, Cold Plane AC Pavement, Concrete Barriers, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Core Concrete, Crack and Seat, Data Core, Decorative Railing, Earthwork, Electrical, Erosion Control, Fence Removal and Installation, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Ground Anchoring, Guardrail, High Friction Surface Treatment, HMA Dike, HMA Paving, Hydraulic Mulch and Dry Seed, Joint Seal, Lighting, Lime Stabilized Soil, Message Signs, Minor Concrete, Misc Metals, Pavement Markings & Striping, Paving Fabric, PCC Materials, Pedestrian Barricades, Pipe Supply, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Remove/Relocate/Install Sign Structures, Roadside Signs, Sound Walls, Structural Shotcrete, Traffic Control Systems, Utilities, Vegetation Control, SWPPP, Survey, Biologist, Noise Monitoring, Environmental Compliance, Hazardous Material Abatement & Trucking, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Subcontractor and Supplier Scopes are due
August 3, 2018 and Quotes
NO LATER THAN August 8, 2018 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies
Buy America Requirements Apply
An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Shasta County in and near Anderson from route 5/273 separation to 0.4 Miles South of Churn Creek Road overcrossing Project.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:
I-5 Shasta County Bridges Project
Contract No. 02-4C40V4
Federal-Aid Project: ACSB11M-005-8(359)E
Owner: Caltrans
Bid Date: August 28, 2018 at 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

AC Surfacing, Aggregate Supply and Install, Bridge Removal, Bat and Bird Exclusion Device, CIDH Piling, Clear and Grub, Cold Plane AC Pavement, Concrete Barriers, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Core Concrete, Crack and Seat, CCTV, Crash Cushions, Data Core, Cable Railing, Earthwork, Electrical, Erosion Control, Fence Removal and Installation, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Ground Anchoring, Guardrail, K-rail, High Friction Surface Treatment, HMA Dike, HMA Paving, Hydraulic Mulch and Dry Seed, Joint Seal, Landscaping, Lighting, Lime Stabilized Soil, Message Signs, Minor Concrete, Misc Metals, Pavement Markings & Striping, Paving Fabric, PCC Materials, Pedestrian Barricades, Pipe Supply, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Remove/Relocate/Install Sign Structures, Roadside Signs, Sound Walls, Structural Shotcrete, Traffic Control Systems, Utilities, Vegetation Control, SWPPP, Survey, Biologist, Noise Monitoring, Environmental Compliance, Hazardous Material Abatement & Trucking, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
August 24, 2018 and Quotes
NO LATER THAN August 27, 2018 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies
Buy America Requirements Apply
An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the East Bay Municipal Utility District, South Interceptor 3rd Street Rehab Phase 2 Project in Oakland, CA.

<http://www.dgs.ca.gov>
http://www.dot.ca.gov/hq/bep/find_certified.htm
<http://www.acgo.org/auditor/sleb>
<http://sf-hrc.org/> <http://www.portfoakland.com/srd>

Subcontractors and Suppliers for the following project:
South Interceptor 3rd Street Rehabilitation
Phase 2 Project
Specification No. SD-392
Owner: East Bay Municipal Utility District
Bid Date: August 22, 2018 @ 1:30 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Disabled Veteran Business Enterprise (DVBE) and all other small/local business enterprises wanted for the following scopes, including, but not limited to:

Aggregates, AC Paving, Anchor Systems, Concrete, Concrete Forming, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, CCTV Pipe Inspection, Dewatering, Demolition, Excavation, Injection Grouting, FRPM Sliplining Pipe, PVC Liner for Pipe, Street Sweeping, SWPPP, Surveying, Trucking, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, SBE, DVBE and all other small/local business enterprise suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
August 17, 2018 and Quotes
NO LATER THAN August 21, 2018 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bonds for Suppliers on this project.

An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147

REQUEST FOR CERTIFIED SBE
SUBCONTRACTORS, SUPPLIERS &
TRUCKERS FOR:

Uvas Creek Levee Rehabilitation Project Phase 1
(Miller Avenue to end of levee)
Santa Clara Valley Water District
Contract No. C0643
Gilroy, Santa Clara County
Bid Date: August 8, 2018 @ 2:00 PM

Work types requested, but are not limited to, the following: **Chain Link Fabric Mesh, Clearing and Grubbing, Construction Materials, Hydroseeding, Landscaping, Storm Water Pollution Prevention Plan, Traffic Control, Tree Removal, and Trucking.**

Plans and Specifications are available for review at our office, or can be downloaded from www.valleywater.org/construction

Call Serina Sima for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

Attn: Serina Sima
333 Camille Ave., Alamo, CA 94507
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com

An Equal Opportunity Employer

REQUEST FOR QUOTES FROM SUBS &
SUPPLIERS FOR:

Blower Improvements Project
San Jose-Santa Clara
Regional Wastewater Facility
City of San Jose
City Project No. 8073

BID DATE: August 16, 2018 at 3:00 PM
DBE Participation Encouraged

We are soliciting quotes for the following Divisions: 02, 03, 04, 05, 07, 08, 09, 21, 22, 23, 26 including, but not limited to: Demolition, Hazardous Material Mitigation (Asbestos, Lead, PCB), Concrete, Precast Wall Panels, Masonry, Metals, Thermal/Moisture Protection, Doors, Windows, Paintings/Coatings, Terrazzo Flooring, Fire Suppression, Plumbing, HVAC, and Electrical.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/quotes received. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Ironworkers, Cement Masons, Carpenters & Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. We will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us if you would like copies for review prior to bid day.

Project documents may be viewed in our office by appointment only, or downloaded for FREE from our Box ftp site. Please send an email request to NorCalBids@flatironcorp.com to view/access plans and specs for FREE on our BOX.com ftp site, or to set-up an appointment to view and meet with an estimator in our office.

Please email all quotes to
NorCalBids@flatironcorp.com or
by fax to our BID FAX at 707-746-1603



Flatiron West Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
Quotes can be emailed to:
NorCalBids@flatironcorp.com
An Equal Opportunity Employer
License No. 772589

DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC)
- Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm



Public Legal Notices



**REQUEST FOR PROPOSALS FOR THE
TERMINAL 1 RETAIL CONCESSION LEASE NO.
3 – SPECIALTY RETAIL AT SAN FRANCISCO
INTERNATIONAL AIRPORT**

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 1 Retail Concession Lease No. 3 – Specialty Retail.

The proposed minimum financial offer is \$124,000.00 with a term of seven years. Rent for the retail store shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to and including \$500,000.00; plus 14% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus 16% of Gross Revenues achieved over \$1,000,000.00. Small, local and disadvantaged businesses are encouraged to participate.

The Informational Conference will be held on Wednesday, July 25, 2018 at 10:00 a.m. in the Terminal 2 Partnering Room at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Clarissa Mamaril, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS-3155797#

The Growing Diversity of The Construction Industry

Continued from page 1

Female staff with children also received mentoring and organizational support for working hours outside of the traditional 9-to-5.

The success of the program led to OpenPage in 2014, which spanned five more diversity, inclusion and equality characteristics: age, disability, sexual orientation, families and careers, and race.

A significant contributing factor to Women at Page and OnePage's success was the implementation of a global mentoring program. The construction industry can benefit from similar programs. Equal access to construction education remains one of the hardest obstacles businesses and their prospective hires need to overcome. Apprenticeship programs for women and minor-

ities in the trades have emerged to help bridge the knowledge gap.

Apprenticeships can offer free education and pay, salary increases every six months, health insurance, an annuity and a pension. The University of Massachusetts aims to set aside 6.9% of job hours for women on construction projects at its campuses in Amherst, Lowell and Boston.

Outreach to female workers also promotes racial diversity on job sites. UMass Building Authority Executive Director Patricia Filippone told Bisnow that early outreach from the university's diversity program is 90% from women of color.

Teaching children and students about the positives of a career in construction also promotes diversity. High school career fairs can intro-

duce minority groups to careers in the trades. The CEA launched a collaborative effort with Hard Hatted Women and the Contractors Assistance Association to provide Cleveland Metropolitan School District middle school students with insights into the wide range of careers in construction.

According to the Bureau of Labor Statistics, the construction workforce in 2016 was 28.5% Hispanic, 9.3% female, 6% African-American and 1.8% Asian. While the industry has taken major strides to become more accessible to minorities, there is more work to be done. Partnering with a recruitment firm like Michael Page that has experience with inclusive hiring practices can help companies build stronger, diverse teams.

SOURCE: www.bisnow.com

DEPARTMENT OF MOTOR VEHICLES (DMV)

18-107 PARKING LOT RECONFIGURATION AND LIGHTING UPGRADE AT THE SALINAS DMV FIELD OFFICE

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment and travel to reconfigure the parking lot and upgrade the lighting at the Salinas DMV field office.

Contractor must possess a valid A contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). Successful bidder shall furnish a Payment Bond, must pay prevailing wages, and meet DVBE requirements. (Estimate: \$225,000.00)

A mandatory pre-bid conference is scheduled at 9:00 am on 08/6/2018 at the DMV Salinas Field Office (Meet at the flagpole), 260 East Laurel Dr., Salinas, CA 93906 for the purpose of discussing concerns regarding this IFB.

Bid Opening: August 28, 2018 @ 2:30PM.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>

7/26, 8/2/18
CNS-3153780#
SMALL BUSINESS EXCHANGE

Getting the Tools to Fight

Continued from page 2

ney has just begun, I'm happy to say my Fellowship proved instrumental in preparing me to be the bold racial equity leader that my community needs. Moving forward, I encourage racial equity stakeholders to continue to invest in our young leaders of color to ensure that they have the necessary advocacy tools to promote social change. My experience as a Fellow not only gave me the tools that I need to succeed as an advocate, but also a chance to fight for improvements in my own community.

SOURCE: <http://greenlining.org/>

Cashing In on the Curb

Continued from page 1

and, eventually, autonomous vehicles compete with parking and pedestrians for access. Cities can capitalize on this opportunity by creating open-source databases that track curbside regulation and usage in real time, allowing for private companies to quickly build applications and solve problems that might otherwise be years away on a city's to-do list. Moreover, the demand-responsive pricing of curbside locations could go a long way toward solving a major problem that cities are dealing with: how to appropriately generate revenue from a disrupted transportation market.

While several cities are addressing the many problems of the curb in a piecemeal fashion, Los Angeles leads the country in its tech-centered, holistic approach. The city's Code the Curb initiative, announced in early 2016, had a low-tech start with an initial plan to have workers manually record information about curbside signage. Shortly thereafter, though, the city began to embrace new technologies, installing curbside sensors and making large amounts of information public through open-source data feeds. This approach is a natural outgrowth of the city's work on dynamic parking pricing, Express Park, and Mayor Eric Garcetti's emphasis on open data.

In other cities as well, these data feeds have formed the basis of a new market of third-party apps that generate useful data for transportation planners. Chicago, for example, receives important management information from its mobile parking payment app, Park-Chicago, which is privately operated under a concession agreement.

Los Angeles has demonstrated that City Hall can take a further step to reduce friction for the development of these collaborations. The city has pre-qualified 95 product, software and manufacturing companies, easing the path for them to create systems that will help the city realize its vision for the future of mobility. "We're using what we know about procure-

ment as a considerable hurdle and have created a new model for actually getting this stuff done on a week-by-week task-order basis rather than a year-by-year RFP basis," said Seleta Reynolds, the city transportation department's general manager.

Among the next steps for the city is to build out the capacity to direct traffic away from areas of high congestion to less-disruptive curbside drop-off spaces, much like what's been done in San Francisco. There, Lyft piloted an effort to reroute traffic away from the Mission District's busy, heavily gentrified Valencia Street toward less-congested side streets.

But while Reynolds' vision for how the city should manage its curbside assets has been clear, the technological implementation has been more challenging, requiring the development of new software. A first attempt at digitally coding Los Angeles's curbsides, relying purely on video, generated too many errors to be reliable enough as a source of data for traffic enforcement and third-party app development. "You have a real problem any time a car's bumper is overhanging from one colored curb into the next or there's a tree that's obscuring a sign or a shadow that's covering up some wording," said Reynolds. In the spirit of rapid iteration, the city is already undertaking a new approach utilizing promising technologies.

Dramatic changes in urban mobility will create commercial winners and public costs. Accordingly, the new model of curbside management exemplified in Los Angeles should better protect taxpayers and enhance the experience of on-the-move city residents. Better understanding of streetside assets and the pricing of their use will have a cascading effect throughout a city's mobility ecosystem: Traffic incidents will decline along with pollution and congestion. At the same time, a city has the opportunity to create new funding streams and better define the character of its streets. Now's the time to get on board.

SOURCE: <http://www.governing.com>

Small-Business Grants and Resources for Veterans 2018

Continued from page 3

resources for starting a business, including mentors and educational training and programming.

Service-Disabled Veteran-Owned Small-Business Program: This SBA program helps qualifying entrepreneurs obtain sole-source government contracts of up to \$5 million. Participants must own at least 51% of the business and have a service-connected disability, as determined by the Department of Veterans Affairs or the Department of Defense, among other criteria.

The StreetShares Foundation: Online lender StreetShares announced a partnership with JP Morgan Chase on Nov. 10 to provide a total of \$10,000 in three monthly awards to eligible veterans, reserve or active-duty members, and military-spouse small-business owners. Winners are chosen based on several criteria, including the strength of their business idea, the potential impact and use of awarded funds, and the influence of the business on the military and veterans community, according to StreetShares.

VetBiz: Use this Department of Veterans Affairs site to apply to become a certified veteran-owned small business, which makes you eligible to win federal contracts.

Veteran Entrepreneur Portal: The VEP connects entrepreneurial vets to federal, state and local financing programs, resources and opportunities.

Veteran Women Igniting the Spirit of Entrepreneurship (V-Wise): This three-phase program offers tools to help female veterans become successful entrepreneurs. It includes a 15-day online training course, a three-day in-person training event, and ongoing mentorship, training and support for launching or growing a business. The program costs \$75 and is open to all honorably discharged female veterans, active-duty female service members, and the female partners or spouses of the above (including widowed spouses or partners).

SOURCE: www.nerdwallet.com/

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381957-00

Fictitious Business Name(s):
Bay Area Kitchen & Bath
Address
2300 Van Ness Avenue, Apt #218, San Francisco, CA 94109
Full Name of Registrant #1
Xiuwen Cao
Address of Registrant #1
2300 Van Ness Avenue, Apt #218, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/22/2018**

Signed: **Xiuwen Cao**

This statement was filed with the County Clerk of San Francisco County on **6/22/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
6/22/2018

7/19/2018 + 7/26/2018 + 8/2/2018 + 8/9/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381964-00

Fictitious Business Name(s):
Dino Greens Micro Farm
Address
882 26th Avenue, San Francisco, CA 94121
Full Name of Registrant #1
Brent McDowell
Address of Registrant #1
1700 Waller Street #3, San Francisco, CA 94117
Full Name of Registrant #2
Chris Beck
Address of Registrant #2
655 John Muir Dr. E232, San Francisco, CA 94132
Full Name of Registrant #3
David Gray
Address of Registrant #3
882 26th Avenue, San Francisco, CA 94121

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/15/2018**

Signed: **Brent McDowell**

This statement was filed with the County Clerk of San Francisco County on **6/15/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
6/22/2018

7/5/2018 + 7/12/2018 + 7/19/2018 + 7/26/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382130-00

Fictitious Business Name(s):
Fresh Funding Solutions
Address
1070 Post Street Apt #1, San Francisco, CA 94109
Full Name of Registrant #1
Zhengyu Liu
Address of Registrant #1
1070 Post Street Apt #1, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/9/2018**.

Signed: **Zhengyu Liu**

This statement was filed with the County Clerk of San Francisco County on **7/9/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
7/9/2018

7/12/2018 + 7/19/2018 + 7/26/2018 + 8/2/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382193-00

Fictitious Business Name(s):
Impact0verdrive
Address
1278 Indiana Street #101, San Francisco, CA 94107
Full Name of Registrant #1
Nicholas Li
Address of Registrant #1
7009 Geary Blvd., San Francisco, CA 94121

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2017**

Signed: **Nicholas Li**

This statement was filed with the County Clerk of San Francisco County on **7/13/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
7/13/2018

7/19/2018 + 7/26/2018 + 8/2/2018 + 8/9/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382205-00

Fictitious Business Name(s):
1.) Indulgence Tea Bar
2.) TeaBaes.Co
Address
1490 Ocean Avenue Suite 1, San Francisco, CA 94112
Full Name of Registrant #1
Indulgence (CA)
Address of Registrant #1
1490 Ocean Avenue Suite 1, San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/16/2018**

Signed: **Rajpal Bath**

This statement was filed with the County Clerk of San Francisco County on **7/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
7/16/2018

7/19/18 + 7/26/18 + 8/2/18 + 8/9/18

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382104-00

Fictitious Business Name(s):
PMEC
Address
App 1 405 2nd Avenue, San Francisco, CA 94118
Full Name of Registrant #1
Paul Molloy
Address of Registrant #1
App 1 405 2nd Avenue, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Paul Molloy**

This statement was filed with the County Clerk of San Francisco County on **7/5/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jessa Lazo**
Deputy County Clerk
7/5/2018

7/12/2018 + 7/19/2018 + 7/26/2018 + 8/2/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382116-00

Fictitious Business Name(s):
Quick Grub
Address
1 Bush Street, San Francisco, CA 94104
Full Name of Registrant #1
Juan Carlos Gonzales
Address of Registrant #1
1746 S. Grant Street Apt #5, San Mateo, CA 94402

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/06/2018**

Signed: **Juan Carlos Gonzales**

This statement was filed with the County Clerk of San Francisco County on **7/06/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
7/06/2018

7/12/2018 + 7/19/2018 + 7/26/2018 + 8/2/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381979-00

Fictitious Business Name(s):
Rag Picker
Address
825 Geary Street #102, San Francisco, CA 94109
Full Name of Registrant #1
Kathleen McNamara
Address of Registrant #1
825 Geary Street #102, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Kathleen McNamara**

This statement was filed with the County Clerk of San Francisco County on **6/25/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
6/25/2018

7/5/2018 + 7/12/2018 + 7/19/2018 + 7/26/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381849-00

Fictitious Business Name(s):
Ritu Indian Soulfood
Address
3111 24th Street, San Francisco, CA 94110
Full Name of Registrant #1
Shubham Hospitality Group (DE)
Address of Registrant #1
3111 24th Street, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/12/2018**

Signed: **Rupam Bhagat**

This statement was filed with the County Clerk of San Francisco County on **6/12/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
6/12/2018

6/28/2018 + 7/5/2018 + 7/12/2018 + 7/19/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382294-00

Fictitious Business Name(s):
ELT ImageMakers
Address
360 Locust Street, Apt #6, San Francisco, CA 94118
Full Name of Registrant #1
Anna M. Whitcher
Address of Registrant #1
360 Locust Street, Apt #6, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/24/2018**

Signed: **Anna Whitcher**

This statement was filed with the County Clerk of San Francisco County on **7/24/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jessa Lazo**
Deputy County Clerk
7/24/2018

7/26/2018 + 8/2/2018 + 8/9/2018 + 8/16/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382189-00

Fictitious Business Name(s):
YGA Building Maintenance, LLC
Address
601 Van Ness Avenue, Suite E #411, San Francisco, CA 94102
Full Name of Registrant #1
YGA Building Maintenance, LLC (CA)
Address of Registrant #1
601 Van Ness Avenue, Suite E #411, San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2018**

Signed: **Anderson M. Guevara**

This statement was filed with the County Clerk of San Francisco County on **7/13/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
7/13/2018

7/26/2018 + 8/2/2018 + 8/9/2018 + 8/16/2018

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Merlos Financial
Located at **2967 Mission Street, San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **04/20/2016** under file **0370580**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Carmen V. Merlos
2639 43rd Avenue, San Francisco, CA 94116

This business was conducted by a **AN INDIVIDUAL**.

Signed: **Carmen V. Merlos**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente**
Deputy County Clerk
6/26/2018

7/12/2018 + 7/19/2018 + 7/26/2018 + 8/2/2018

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SPECIAL OFFER

SBE increases the value of a single ad ... by 3!

**We will make it worth your while using
our value-added services!**

3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17))

SMALL
BUSINESS
EXCHANGE

795 Folsom Street, 1st Floor
San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 34 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com